ishka

DUBLIN

AVIATION FINANCE FESTIVAL

26TH – 27TH JUNE 2019

THE INTERCONTINENTAL HOTEL, DUBLIN

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AVIATION FINANCE FESTIVAL

Ishka's Aviation Finance Festival is a one-of-a-kind event inspiring aviation finance professionals to share ideas and think in new ways to help shape the future of the industry amidst changing times to our macroeconomic environment.

Join the headliners of the aviation finance community for two days of laidback networking, incredible content, and expert analysis on the emerging trends and critical issues facing the aviation finance market.

With comprehensive asset, airline and lessor streams and dedicated content zones, drill down on your hottest challenges and priorities to keep ahead of this changing market in H2 2019 and beyond.

NEW FOR 2019

#ishkafest 2019 will have several exciting new content streams for festival goers to explore.

AVIATION FINANCE FESTIVAL

LINE UP

JOHN HIGGINS
President & Chief Commercial Officer
Avolon

PAUL KENT
President & Chief Commercial Officer
Amedeo

CHRIS DAILEY
President & Chief Commercial Officer
Jackson Square Aviation

ARNAUD FISCEL
Head of Transportation
Bank of China

VIRGINIA FOX
Chief Risk Officer
GECAS

MICHAEL DOWLING
Chief Risk Officer
DAE

PAUL SHERIDAN
CEO
Accipiter

ALI BEN LMADANI
CEO
ABL Aviation

ALAN BUCKLEY
SVP Aircraft Trading
GECAS

GERRY BUTLER
Chief Marketing Officer
Merx

OLGA RAZZHIVINA
Director
Oriel

MARK LAPIDUS
CEO
Amedeo

PAUL FINKLESTEIN
Director, Marketing
Pratt & Whitney

CATHERINE DUFFY
Chairman & Head of Aviation & Transport Finance
A&L Goodbody

JOHN LEENANE
Head of Trading
CDB Aviation

AVIATION FINANCE FESTIVAL

AGENDA 2019

WEDNESDAY 26TH JUNE

09:05 ISHKA WELCOME

09:15 PERFORMING IN A DOWNTURN: IS AN IMMINENT DOWNTURN INEVITABLE AND WHAT WILL TRIGGER IT?

Bert Van Leeuwen, MD, Head of Aviation Research, DVB Bank

09:45 THE ISHKA GAMESHOW

Shane Matthews, Head of Strategic and Market Analysis, SMBC Aviation Capital
Paul Kent, President & Chief Commercial Officer, Amedeo
Michel Dembinski, Managing Director, Head of Aviation, MUFG
Bob Bengtson, Vice President, Goldman Sachs
Ted O'Byrne, MD, Co-Head of Aviation, Carlyle Aviation Partners
Rodney O'Rourke, Managing Director, Cafico International
Host: Gerry Butler, Chief Marketing Officer, Merx

10:45 BREAK SPONSORED BY GTLK

11:30 THE RISK ROULETTE: NAVIGATING THE DANGERS FACING THE AVIATION FINANCE INDUSTRY

Our panel of risk experts will spin the wheel of risk and answer quick fire questions on their impact on the industry

Michael Dowling, Chief Risk Officer, DAE
Ed Collercan, EVP Risk Management, ELFC
Christine Davin, SVP Head of Risk, Accipiter

12:00 ISHKA'S INDUSTRY ALL-PLAY

13:00 LUNCH SPONSORED BY GTLK

LESSOR STAGE

14:15

How can lessors reach a meaningful scale as competition heats up

George Kim, MD – Head of Transportation Finance, Barclays

Stephen Murphy, Head of Corporate Finance, Goshawk

Irena Badelska, Senior Vice President, Marketing, Amedeo

Moderator: Shane Matthews, Head of Strategic and Market Analysis, SMBC Aviation Capital

REGION STAGE

14:15

CHINA – Opening the black box: providing more transparency on Chinese entities, operations and business models

Arnaud Fiscel, Head of Transportation, Bank of China

Virginia Fox, Chief Risk Officer, GECAS

David Wang, Deputy General Manager, ICBC Leasing

Lune Wang, Director, Comsys Aero

ASSET STAGE

14:15

Asset transition model: When is the right time to divest from the NG and ceo market?

Paul Kent, President & Chief Commercial Officer, Amedeo

Olga Razzhivina, Director, Oriel

Eddo Weijer, VP, Head Engine Transactions, GA Telesis

14:45

Are more banks building asset management platforms?

AVIATION FINANCE FESTIVAL

AGENDA 2019

WEDNESDAY 26TH JUNE

LESSOR STAGE

14:45

Case study: Managing the vast number of returning aircraft and lease transitions in the next 2 years

Martin Browne, VP Commercial Europe, Aergo Capital

Michael Dowling, Chief Risk Officer, DAE

Bert Van Leeuwen, MD, Head of Aviation Research, DVB Bank

Moderator: Alastair Knox, VP Aircraft Transitions, Rolls-Royce

REGION STAGE

INDIA – Overcapacity: Will India be able to absorb the doubling of its number of aircraft on order over the next 5 years?

Kishore Korde, EVP Marketing, ALC

Nitin Sarin, Managing Partner, Sarin & Co

JAPAN – How Japanese investors fell in love with aviation

Ali Ben Lmadani, CEO, ABL Aviation

Kieran O'Keefe, Managing Director, DVB Bank

ASSET STAGE

Vicente Alava-Pons, MD Head of Aviation Finance EMEA, DVB Bank

Bertrand DeHouk, MD, Head of Aviation EMEA, BNP Paribas

15:15 BREAK SPONSORED BY GTLK

AIRLINE ZONE

16:00

How realistic are current optimistic airline and passenger traffic growth forecasts?

Yves Germeaux, Managing Director, ATOZ Aviation Finance

16:30

Do investors feel suitably protected from European airline bankruptcies?

INNOVATION ZONE

16:00

Innovation panel: Forecasting disruptions and changes to the aviation finance industry

John Grant, Partner, Midas Aviation

16:30

ATAD and the MLI – will new tax rules impact the ABS market in Dublin adversely

Niall McNamara, MD, Structured Finance, DMS Governance

Pieter Burger, Partner, Deloitte

OEM ZONE

16:00

Interview with Boeing – A perspective on the aircraft financing market

Peter Sladic, MD Capital Markets and Outreach, Boeing Capital

Michel Dembinski, Managing Director, Head of Aviation EMEA, MUFG

16:30

Does it make sense for engine OEMs to support Airbus/Boeing in their requested single aisle aircraft production rates?

Steve Mason, Senior Vice President, Strategy, Avolon

Paul Finklestein, Director, Marketing, Pratt & Whitney

17:00 ISHKA DEAL OF THE YEAR AWARDS

17:30 CLOSE OF OPENING DAY, GTLK SPONSORED DRINKS AND BBQ

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AGENDA 2019

THURSDAY 27TH JUNE 2019

09:30 IS GATS THE BIG DISRUPTOR FOR AIRCRAFT TRADING?

Alison Curtin, SVP Commercial Negotiation, SMBC Aviation Capital
John Ludden, General Counsel & President of GECAS Ltd, GECAS
Catherine Duffy, Chairman & Head of Aviation & Transport Finance, A&L Goodbody
Pieter Burger, Partner, Deloitte
Moderator: Richard Sharman, Partner, Bird & Bird

10:00 LESSOR CEO AND LEADERSHIP PANEL: ASK ME ANYTHING

Do you have a question for our Lessor CEO panel? After a short Q&A delegates will be leading discussion by asking questions using Slido and roaming mics

John Higgins, President and Chief Commercial Officer, Avolon
Chris Dailey, President & Chief Commercial Officer, Jackson Square
Paul Sheridan, CEO, Accipiter
Ali Ben Lmadani, CEO, ABL Aviation
Roman Lyadov, CEO, GTLK
Moderator: Mark Lapidus, CEO, Amedeo

10:45 BREAK SPONSORED BY GTLK

11:15 THE TRADING CONVENTION: LEASED AIRCRAFT PORTFOLIO TRADES: GET 'EM WHILE YOU CAN

Alan Buckley, SVP Aircraft Trading, GECAS
Michael Littleton, SVP Aircraft Trading, SMBC Aviation Capital
John Leenane, Head of Trading, CDB Aviation

11:45 THE ISHKA DEBATE: ASSET MANAGERS VERSUS TRADITIONAL LEASING

This house believes lessors no longer see a marketplace where yields can be captured through leasing directly, and instead need to become asset managers to ensure returns

Ted O'Byrne, Managing Director, Co-Head of Aviation, Carlyle Aviation Partners
Jan Melgaard, Executive Chairman, FPG Amentum
Chair: Richard Moody, Managing Director, Head of Transportation, Deutsche Bank

12:15 CLOSE OF FESTIVAL

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AVIATION FINANCE FESTIVAL

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TICKETS

WEDNESDAY 26TH – THURSDAY 27TH JUNE 2019

AVIATION FINANCE FESTIVAL

EARLY BIRD	STANDARD
€1. + VAT	€1,599 + VAT
OLD OUT	

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Lewis@ishkaglobal.com +44 (0)20 3189 4598

"Ishka has successfully moved away from the traditional format, creating an environment which allows for genuine debate on key issues. The level of participation, both in terms of the attendees and their engagement clearly shows that Ishka have hit the mark".

Richard Owen Walker, Head of Investor Marketing, Airbus