



Airline Credit Profiles

Strike the right balance between risk and opportunity in today's turbulent environment

"We find the Ishka Credit Profile reports to be of real value in support of our own internal credit review and reporting processes – the reports are relevant and comprehensive – we particularly like that Ishka concludes each report with its own view on the credit, despite not having the benefit of full transparency on the airline's financials."

Lorraine Carew
COO & Head of Risk
Aergo Capital

ishka Airline Credit Profiles

Supercharge your airline analysis

Get a definitive and independent perspective on which airlines remain stronger credits in the weeks and months ahead, which airlines are on watch and which are seriously exposed to the ongoing impact of COVID-19.

Ishka's Airline Credit Profiles service delivers a truly unique and holistic assessment of the world's airlines, with expert quantitative and qualitative analysis by our experienced team of airline analysts.



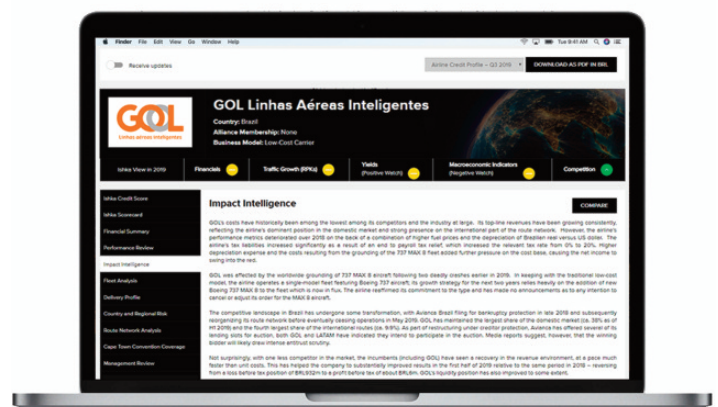
The trusted benchmark on which the market can compare, measure risk and trade

Delivering so much more than airline financials, Ishka's exclusive Airline Credit Profiles integrates a wealth of valuable data sources with indispensable analysis and commentary, providing the ultimate airline evaluation resource in today's turbulent environment.

Lessors, asset managers and investors alike depend on Ishka's Airline Credit Profiles to analyse multiple airlines, benchmark ABS deals and fast track due diligence. For airlines, it's the perfect partner to conduct powerful competitive peer reviews.

Each Ishka Airline Credit Profile includes the **Ishka Scorecard** and **The Ishka View**, plus the latest analysis of an airline's:

- Financial health, performance and cashflow
- Fleet composition and restructuring plans
- Route network performance
- Geopolitical risk review
- Cape Town Convention coverage
- Management performance
- Impact intelligence and competitive environment
- Government support and shareholder structure



Book your FREE demo today

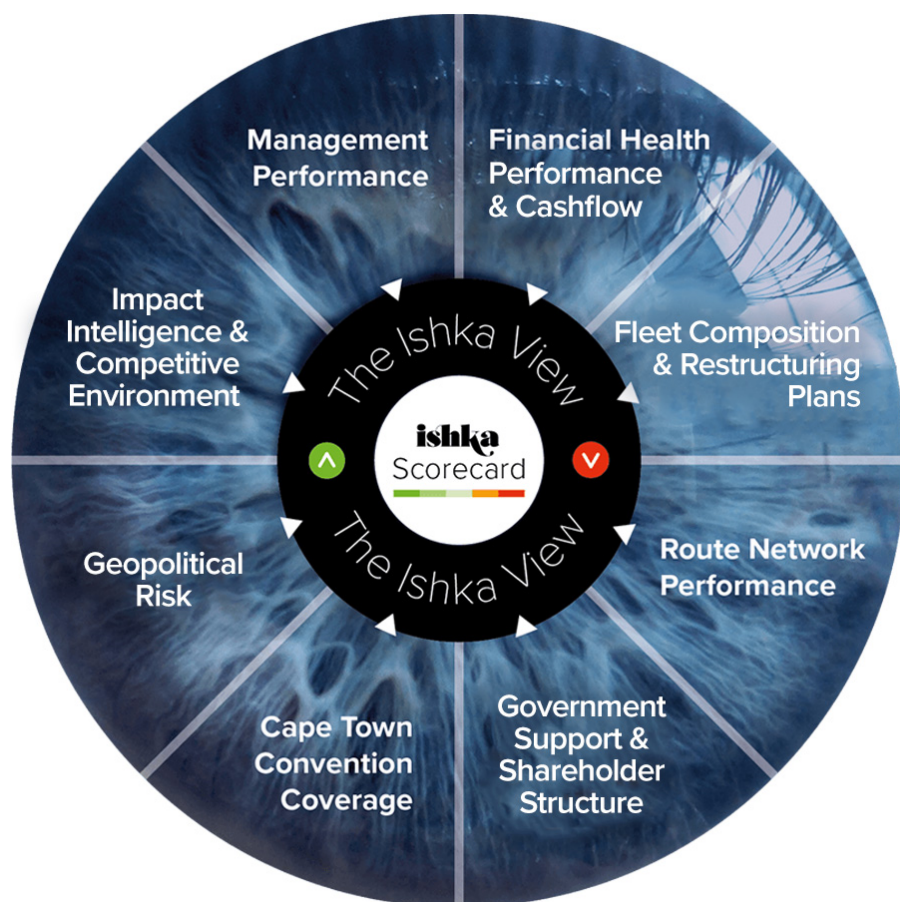
Contact us now to discuss your subscription to Ishka's Airline Credit Profiles

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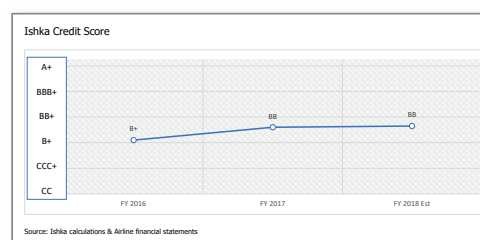
Get the exclusive **Ishka View** and **Ishka Scorecard**

At the heart of an Airline Credit Profile is the **Ishka Scorecard** and **The Ishka View** – our team's expert opinion on the airline's key strengths versus its challenges.

Discover which airlines are on Ishka's negative or amber watch and those demonstrating viable and exciting investment opportunities.



Actionable, calculated Ishka analysis utilising multiple, trusted data sources including **Bloomberg**, **OAG** and **airline financial statements**.



The exclusive credit score on an individual airline is generated with six critical measures at its core: liquidity, leverage, gearing, average fleet age, load factors and EBITDAR margin.

Ishka Scorecard		
	FY 2016	FY 2017
Liquidity	BB	BBB-
Leverage	CCC	B-
Gearing	B	BB+
EBITDAR Margin	BB+	BBB-
Avg. Age	BBB+	BBB+
Load Factors	BBB	BBB+
Ishka Credit Score	B+	BB

The final credit score is under-pinned by expert analysis and commentary from our team of global analysts, taking into consideration a holistic view of financials, management and shareholders, route network, fleet order book and the impact of recent events.

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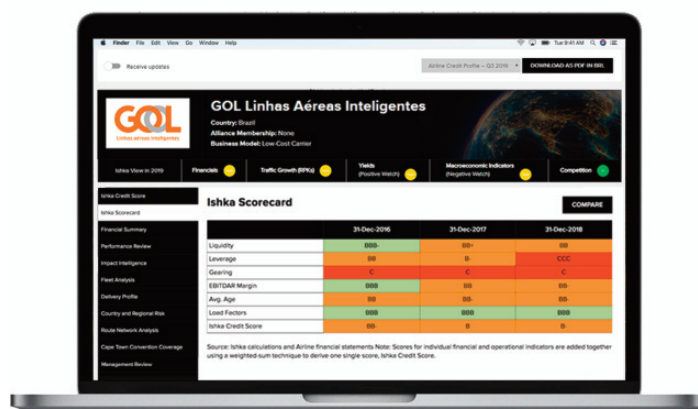
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ishka Airline Credit Profiles

Expert opinion you can trust

Take your analysis to a deeper level with our powerful online comparison tool.

- Analyse multiple airlines in an instant
- Benchmark internal analysis when dealing directly with an airline or via a lessor
- Compare and contrast a target airline's financial and operational performance against its peers
- Track trends and monitor current concerns whilst analysing your own portfolio side by side against competitors



Airlines	Business Model	Region	Financials	Traffic Growth	Yields	Macro Indicators	Competition	Latest FY Ishka Credit Score	Ishka Credit Score Outlook or Proxy Score
Southwest Airlines	Low-Cost Carrier	North America	⬆️	⬇️	⬇️	⬇️	⬇️	A-	A-
SpiceJet	Low-Cost Carrier	Asia Pacific	⬇️	⬆️	⬇️	⬆️	⬇️	CCC+	CCC+
T'way Air	Low-Cost Carrier	Asia Pacific	⬇️	⬆️	⬇️	⬇️	⬇️	B+	B
Thai AirAsia	Low-Cost Carrier	Asia Pacific	⬇️	⬆️	⬇️	(On Watch)	⬇️	B	B
VietJet Air	Low-Cost Carrier	Asia Pacific	⬇️	⬆️	⬇️	⬆️	⬇️	BBB-	BBB-

Comparing airlines	2018	Delta Air Lines	American Airlines
Income Statement			
Total Revenues USDm		44,438	44,541
	Increase/Decrease	8.0%	4.5%
EBITDAR margin		18.6%	14.8%
Net profit margin		8.9%	3.2%
Balance Sheet			
Balance sheet debt USDm		9,771	24,473
Adjusted net debt USDm		13,283	30,081
Adjusted net debt/EBITDAR		1.6x	4.6x
Adjusted net debt/Equity		1.0x	-
Cash & marketable securities (liquidity) as % of total revenues		4.0%	10.7%
No. of months liquidity to cover EBITDAR expenses and aircraft rental		0.58 month(s)	1.45 month(s)
Operational & Per-unit Data			
RPKs		362,489	372,015
	Increase/Decrease	3.5%	2.1%
ASKs		423,845	453,921
	Increase/Decrease	3.6%	2.0%
Load Factor		85.5%	82.0%
Breakeven load factor		75.4%	75.6%
Passenger Revenue per RPK (Pax Yield) USD cents		10,9672	10,9340
RASK (Unit Revenues) USD cents		10,4845	9,8125
CASK (Unit Cost) USD cents		9,2425	9,0540
RASK-CASK Margin USD cents		1,2420	0,7585
No. of Passengers ('000)		192,465	203,745
Revenue per Passenger USD		207	200

Export the very latest data and analysis into your own in-house models, workflows and reports via Excel.

Receive alerts when data and analysis for an airline is updated, either following a major incident or twice-yearly.

Enhance and accelerate your due diligence and market research

How subscribing to Ishka's Airline Credit Profiles benefits you:



Lessors

Including heads of risk, heads of origination, heads of remarketing / trading

- **Effectively conduct and benchmark credit analysis on lessees**
- **Confidently identify, monitor and track viable opportunities to place and remarket aircraft with airline operators**
- **Target marketing activity towards operators of particular aircraft types**
- **Assess and understand short and long term liquidity pressures**



Airlines

Including CEOs, CFOs, treasurers, heads of strategy

- **Conduct robust peer reviews and analysis**
- **Understand the strategic competitive environment**
- **Respond successfully to competitive threats**
- **Stay ahead of market trends and developments**



Investors

Including credit and risk portfolio managers, investment managers, heads of fixed income, heads of alternative investments

- **Benchmark internal analysis when dealing directly with an airline or via a lessor**
- **Broaden understanding of the wider competitive environment**
- **Compare and contrast a target airline's financial and operational performance against its peers**



Banks

Including credit and risk officers, heads of structured finance, heads of fixed income, heads of origination, capital markets and alt. investment teams

- **Identify viable airline/aircraft investment opportunities and formulate lending strategies**
- **Measure and supplement in-house risk analysis when moving down the credit curve**
- **Understand the competitive environment and respond to identified threats**
- **Compile transaction documentation material for approval by credit committee**

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Pinpoint investment opportunities
Boost in-house risk analysis

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- **Up-to-date, expert analysis of an airline's:**
 - Financial health and performance
 - Current fleet composition and delivery profile
 - Route network performance
 - Geo risk
 - Cape Town Convention coverage
 - Management
 - Shareholder structure and support

Subscribe today

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