



VALUATIONS & APPRAISALS

# Desktop Valuations

Rapidly respond to opportunities in the market  
with Ishka's credible and respected  
aircraft and engine desktop valuations service

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# Desktop Valuations

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Around the world, Ishka is trusted to deliver aircraft and engine valuation and appraisal services of the very highest standard. For over 40 years, our team of appraisal experts, headed up by industry pioneer Eddy Pieniazek, has built a global reputation for delivering reliable, accurate and transparent aircraft and engine market values and lease rates.

Our team of highly experienced appraisers, including ISTAT-certified, supports our customers in fully understanding the value of their assets and make sound financial decisions.

As a bespoke and complementary service to our online valuations Transactions Economics platform, our team offers customised desktop aircraft valuations, providing a deeper level of analysis by considering the maintenance condition and status of a specific aircraft.

**“The maintenance condition and status of an aircraft’s airframe and engines have always been key components that contribute towards an assets value. However, the current impact of price escalation within the industry, coupled with supply chain and MRO dynamics, mean that these constituents are becoming increasingly important factors when assessing value.”**



**Eddy Pieniazek**  
Head of Advisory, Ishka

# Essential for lessors, banks, airlines and investors

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## Customised valuations reports for:

- **Half-life, full-life and maintenance-adjusted current market and base values**
- **Generic values by type, variant, build year, engine, MTOW and specification**
- **Generic monthly lease rates**
- **Forecast base values and lease rates looking ahead up to 20 years**
- **Unencumbered valuations**
- **Encumbered valuations taking into account lease streams (rates and terms), return conditions and residual values**
- **From individual aircraft and engines to full portfolio assessments**

## Use Ishka's trusted desktop services for:

- **Financial planning and sound investment decisions**  
Calculate ROI, accurate financial reporting and investment analysis, and capital allocation.
- **Lease, purchase and sale negotiations**  
Ensure customers do not overpay or undersell assets, by knowing how the asset is positioned relative to its maintenance status. Ishka's residual value forecasts deliver critical insights into assets at the end of a lease term, invaluable in structuring leases.
- **Risk management**  
Monitor and understand market volatility and assess the value of aircraft and engines as collateral for loans and leases.
- **Strategic planning and asset management**  
Make informed decisions about fleet composition, retirements, and replacements.
- **Market analysis and benchmarking**  
Benchmark assets against market standards and competitors and inform decisions related to entering or exiting specific markets.



Start turning Ishka's aircraft and engines valuations data into profit for your business today.

Contact our team today for more information:



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**"Trusted, up-to-date aircraft values data to consider deals and monitor market movements."**

Daniel Rošato, Managing Director, Atalaya Capital Management

**"Ishka's Transaction Economics is an invaluable tool for simulating Lease Encumbered Values from the present into the future. It offers remarkable flexibility, allowing us to adjust various assumptions and generate a wide range of potential outcomes."**

Isamu Ueta, Head of Asset Management, SBI Leasing

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London. New York. Tokyo.